

Catcher Technology

2018 Q2 Earnings Results

2018/8/6

Disclaimer

This presentation contains “forward-looking statements”- that is, statements related to future, not past, events. In this context, forward-looking statements often address our expected future business and financial performance, and often contain words such as “expects” , “anticipates”, “intends”, “plans”, “believes”, “seeks”, or “will”.

Forward-looking statements involve inherent risks and uncertainties. We caution you that a number of important factors could cause actual results to differ materially from those contained in any forward-looking statement. Such factors include, but are not limited to: our highly competitive environment; the cyclical nature of our business; our ability to develop new products; and our successful execution in new business developments.



2Q18 Financial Summary

- Rev. hit historical 2Q high at NT\$20.8bn, up 2% qoq / 12% yoy; thanks to the strong demand of Smartphone, NB & tablet PC.
- GP 8.8bn, up 3% qoq; down 2% yoy due to mix change
- GM 42.3%, up 0.5% qoq, down 5.9% yoy, within historical range amid mix change.
- OP 6.7bn, up 1% qoq, down 5% yoy. OPM 32.4%, within historical range .
- NPBT 15.2bn, up 215% qoq / 118% yoy. Margin 73.2%, up 49.6% qoq / 35.6% yoy.
- NPAT 10.8bn, up 196% qoq / 165% yoy. Margin 52.2%, up 34.2% qoq / 30.1% yoy.
- Basic EPS NT\$14.06. NT\$4.75 in 1Q18 , NT\$5.31 in 2Q17.
- CAPEX 2.5bn in 2Q18 vs 3.2bn in 2Q17
- D&A 3.2bn in 2Q18 vs 2.7bn in 2Q17
- EBITDA 9.9bn in 2Q18 vs 9.8bn in 2Q17



1H18 Financial Summary

- Rev/GP/OP all up yoy.
- Rev. hit historical high at NT\$41.2bn, up 24% yoy, thanks to the strong demand of Smartphone, NB & tablet PC.
- GP 17.3bn, up 8% yoy.
- GM 42.0%, down 6.5% yoy, within historical range amid mix change.
- OP 13.4bn, up 8% yoy. OPM 32.5%, within historical range.
- NPBT 20.0bn, up 99% yoy. Margin 48.6%, up 18.2% yoy.
- NPAT 14.5bn, up 134% yoy. Margin 35.2%, up 16.5% yoy.
- Basic EPS NT\$18.81 vs. NT\$8.03 in 1H17
- CAPEX NT\$6.7bn in 1H18 vs 4.4bn in 1H17
- D&A NT\$6.3bn in 1H18 vs 5.5bn in 1H17
- EBITDA 19.6bn in 1H18 vs 17.9bn in 1H17



2Q18 vs. 1Q18 P/L

(In NTD mn)	2Q18		1Q18		<i>qoq</i>
	Amount	%	Amount	%	
Revenue	20,755	100.0%	20,406	100.0%	1.7%
GP	8,771	42.3%	8,519	41.7%	3.0%
OPEX	2,051	9.9%	1,865	9.1%	10.0%
OP	6,719	32.4%	6,654	32.6%	1.0%
Non-OP	8,479	40.8%	- 1,834	-9.0%	n.a.
NPBT	15,198	73.2%	4,820	23.6%	215.3%
NPAT	10,831	52.2%	3,658	17.9%	196.1%
Basic EPS (NTD)	\$ 14.06		\$ 4.75		9.31
EBITDA	9,883	47.6%	9,762	47.8%	1.2%

•EBITDA = Operating Profit + Depreciation + Amortization



2Q18 vs. 2Q17 P/L

(In NTD mn)	2Q18		2Q17		yoy
	Amount	%	Amount	%	
Revenue	20,755	100.0%	18,500	100.0%	12.2%
GP	8,771	42.3%	8,904	48.1%	-1.5%
OPEX	2,051	9.9%	1,854	10.0%	10.6%
OP	6,719	32.4%	7,049	38.1%	-4.7%
Non-OP	8,479	40.8%	- 85	-0.4%	n.a.
NPBT	15,198	73.2%	6,964	37.6%	118.2%
NPAT	10,831	52.2%	4,094	22.1%	164.6%
Basic EPS (NTD)	\$ 14.06		\$ 5.31		8.75
EBITDA	9,883	47.6%	9,798	53.0%	0.9%

•EBITDA = Operating Profit + Depreciation + Amortization



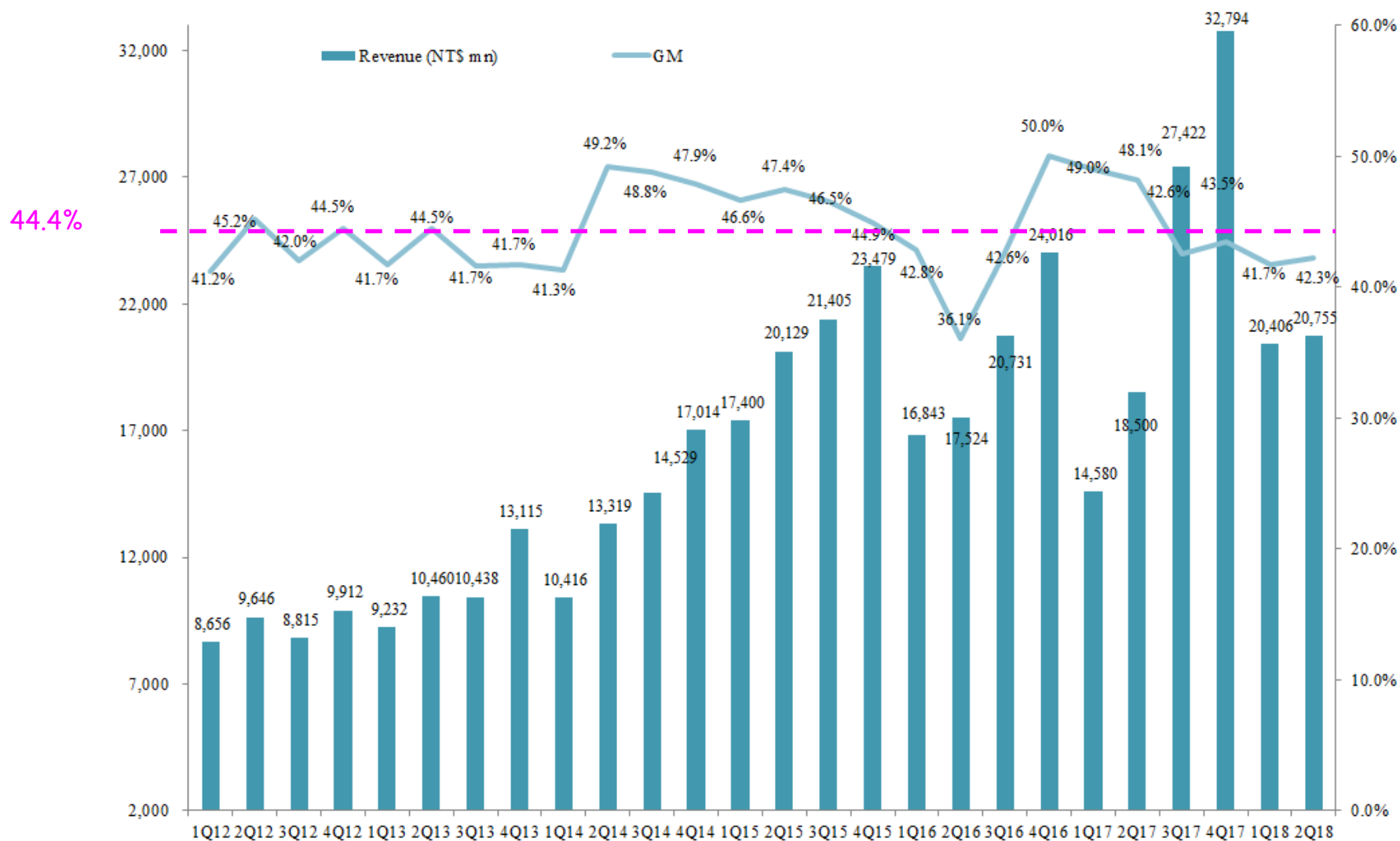
1H18 vs. 1H17 P/L

(In NTD mn)	1H18		1H17		yoy
	Amount	%	Amount	%	
Revenue	41,161	100.0%	33,080	100.0%	24.4%
GP	17,289	42.0%	16,040	48.5%	7.8%
OPEX	3,916	9.5%	3,640	11.0%	7.6%
OP	13,373	32.5%	12,401	37.5%	7.8%
Non-OP	6,644	16.1%	- 2,352	-7.1%	n.a.
NPBT	20,017	48.6%	10,049	30.4%	99.2%
NPAT	14,489	35.2%	6,184	18.7%	134.3%
Basic EPS (NTD)	\$ 18.81		\$ 8.03		10.78
EBITDA	19,645	47.7%	17,884	54.1%	9.8%

•EBITDA = Operating Profit + Depreciation + Amortization

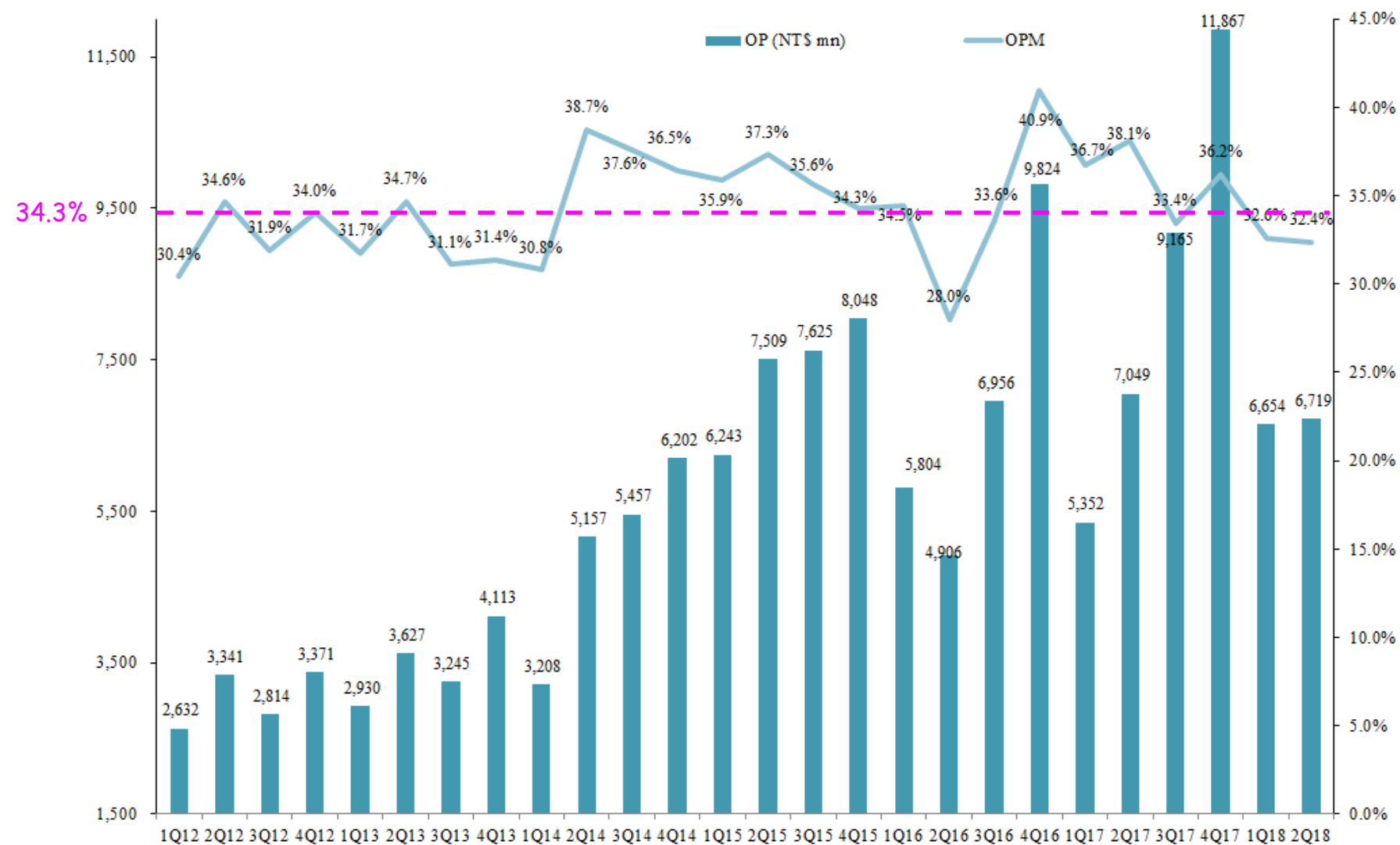


Revenue & GM



OP & OPM

CATCHER



Consolidated Balance Sheet

(In NT\$ mn)

	2Q18		1Q18		2Q17	
Total Assets	234,563	100%	215,906	100%	186,065	100%
Cash	15,896	7%	14,354	7%	31,170	17%
Current Asset	170,736	73%	150,061	70%	129,298	69%
Fixed Asset	52,922	23%	54,050	25%	47,264	25%
Total Liabilities	93,507	40%	77,846	36%	69,327	37%
Current Liab.	90,441	39%	74,918	35%	64,581	35%
Long-term Liab.	3,066	1%	2,928	1%	4,746	3%
Shareholders Equity	140,958	60%	137,967	64%	116,598	63%
Total Liab. & Equity	234,563	100%	215,906	100%	186,065	100%
BVPS	183.0		179.1		151.3	

•BVPS was calculated based on weighted average shares of 770,391k



Consolidated Cash Flow

(NT\$ mn)	1H18	1H17
Beginning Balance	17,017	29,667
Cash from operating activities	7,048	12,167
Depreciation & Amortization	6,272	5,484
Cash from investing activities	- 19,738	- 9,386
Capital Expenditure	- 6,705	- 4,380
Cash from financing activities	9,931	- 542
Short-term & Long-term loans	10,122	410
FX Impact	1,638	736
Change in cash	- 1,120	1,503
Ending Balance	15,896	31,170
 EBITDA	 19,645	 17,884
Free Cash Flow	343	7,787

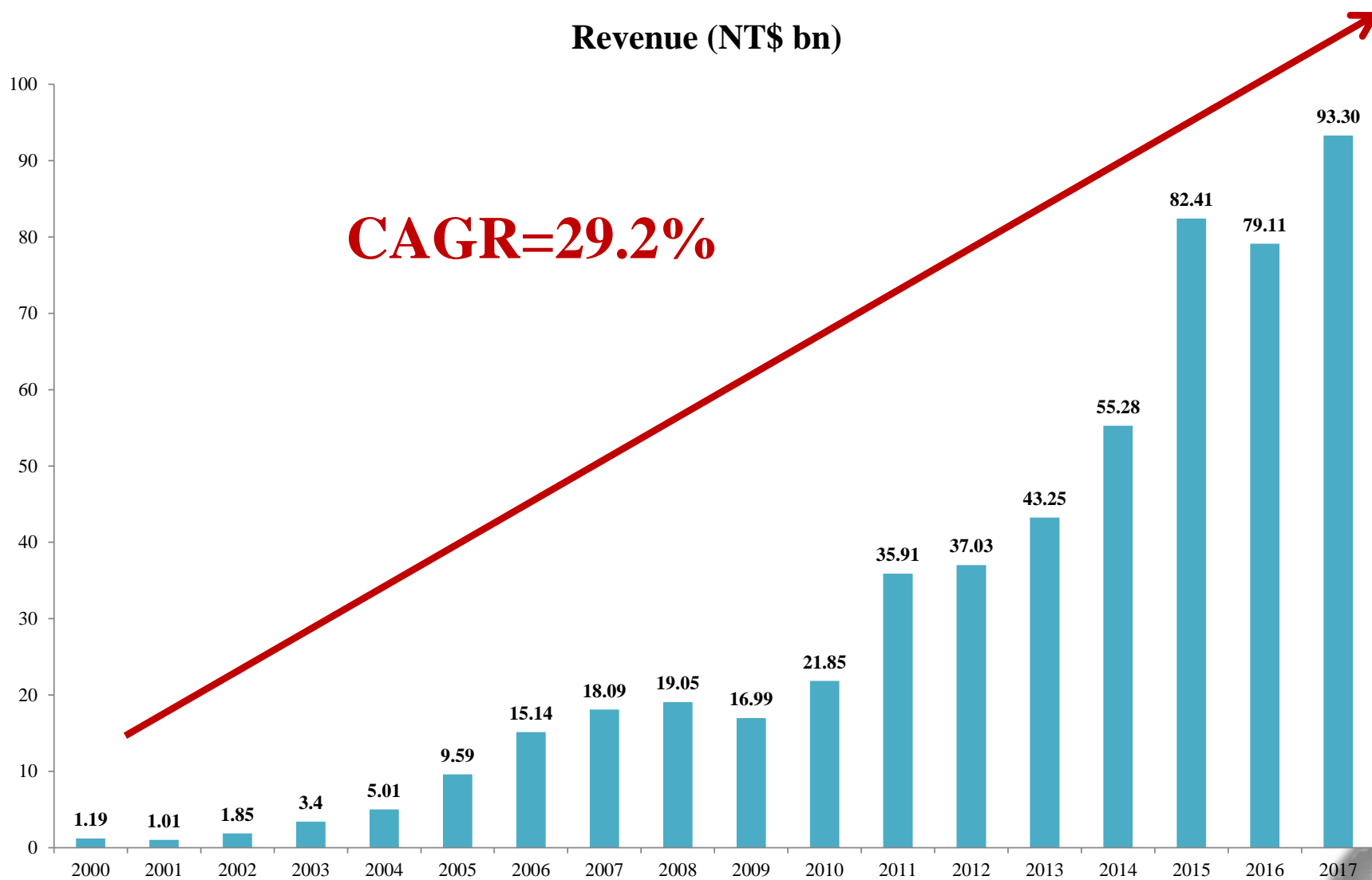
- EBITDA = Operating Profit + Depreciation + Amortization
- Free cash flow = Cash from operating activities - Capital Expenditure



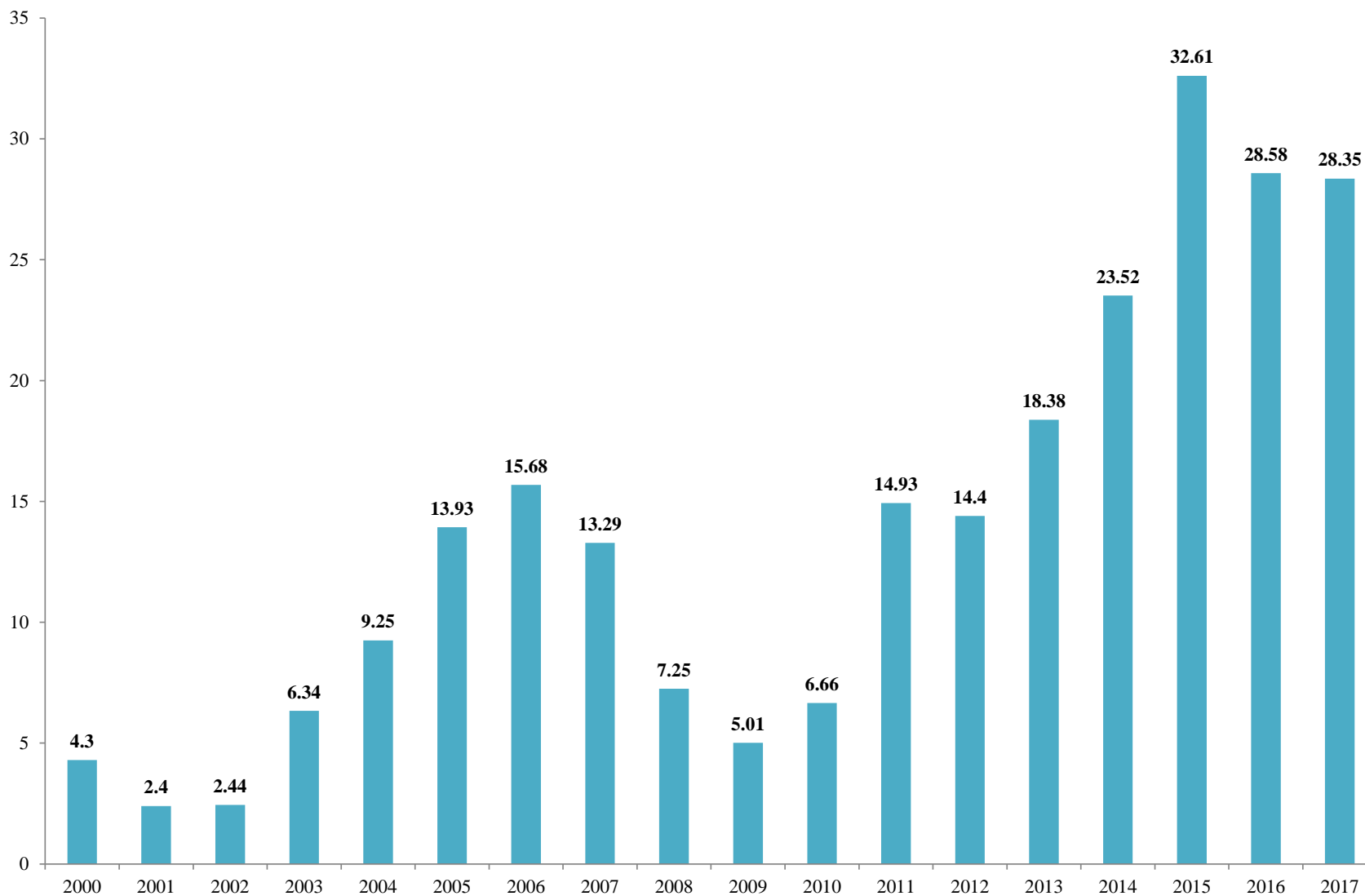
Appendix



Revenue Trend (2000 - 2017)



EPS Trend (2000 - 2017)



Catcher Technology

– Innovative Leader in Casing

Investor Relations

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